



Introduction

Understanding this report

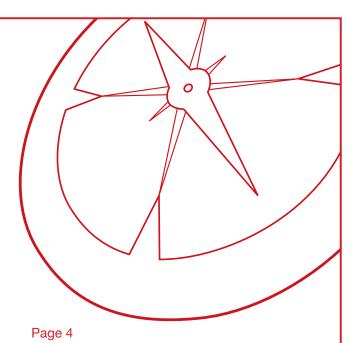
Emotion: Feelings and intuition

Cognition: The 'need to know"

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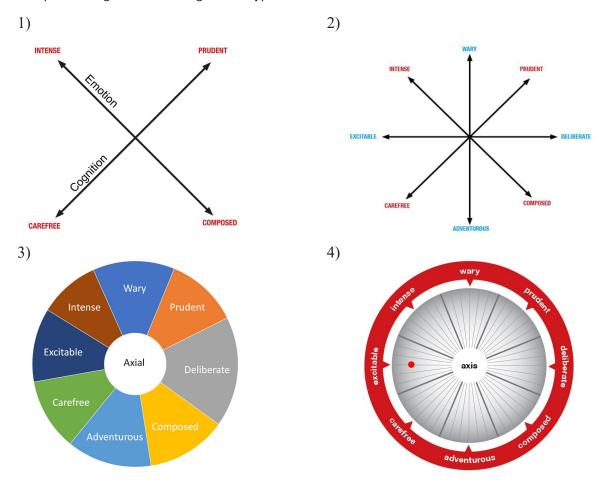


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Risk Type characteristics are shaped by two features of human nature; Emotion and Cognition. Emotion is concerned with your feelings and intuitive responses; your reaction to threat, insecurity or loss. Cognition is about your 'need to know'; the thinking and reasoning processes used to reduce ambiguity and uncertainty and to make sense of your world. Natural variations in Cognition and in Emotion are reflected in individual differences in risk disposition. Your own position on the Risk Type Compass reflects the interaction between these two neurological systems. To facilitate interpretation and communication, the continuously incremented 360° spectrum of the Risk Type Compass is segmented into eight Risk Types.



The two axes each represent one of the neurological systems that contribute to decision making; Emotion and Cognition (1). These scales and the dynamic interaction between them generate eight Risk Types and give them their distinctive and recognisable character (2). The prevalence of Risk Types is remarkably even (3). Scores on the Emotion and Cognition scales position each individual within the compass. The Axial group (10% of the population) have a balanced risk perspective and are effectively neutral in terms of Risk Type influence (4).

Understanding the world of risk is extremely challenging – even to risk experts and professionals. Each Risk Type navigates this complexity using their own internal compass; viewing the world of risk from a different, but often complementary, perspective. This report will assist you in developing a confident, honest self-awareness about the ways you perceive and react to risk and the advantages and limitations implied by your Risk Type. Your unique risk dispositions exert a persistent influence on the decisions you make; a critical factor in your effectiveness and your success. Self-awareness enables personal responsibility and effectiveness in managing those risk dispositions.



The Spectrum of Risk Types

Ranked according to risk comfort zone

WARY: Shrewd, vigilant, controlling

Ultra sensitive about vulnerability and exposure to risk in any situation, they are zealous about eliminating uncertainty and fervently seek to establish order and control events.

INTENSE: Apprehensive, risk aware, ardent

They invest enthusiastically in people and projects but are alert to the prospect of things going wrong. Feeling strongly about disappointment, they don't make the same mistake twice.

PRUDENT: Systematic, orthodox, detailed

Their primary concern is to establish clarity and order in objectives and processes. They adopt a systematic and methodical approach and seek to eliminate all ambiguity.

EXCITABLE: Enthusiastic, anxious, committed

Decisions are fueled by enthusiasm for exciting ideas and opportunities but tempered by sensitive risk antennae. They may wrestle over decisions but will go in deep once committed.

THE AXIAL GROUP: Balanced, proportionate, conventional

Conservative and equitable, their central position allows a uniquely balanced view and appreciation of the other Risk Type extremes; potentially a mediating influence in any group.

DELIBERATE: Analytical, investigative, calm, business-like

Calm, calculated and sure-footed, they are not easily unnerved, but they test the ground thoroughly and like to do things 'by the book'. They like to plan ahead and be well prepared.

CAREFREE: Audacious, curious, unconventional

They see opportunity before risk and relish the adrenaline of the on-the-fly decision making required in fast moving situations and at times of urgency or change.

COMPOSED: Calm, resilient, optimistic

Strangers to anxiety and dispassionate in their decision making, they deal well with stress and will be a steadying and reassuring influence through challenging times.

ADVENTUROUS: Intrepid, enterprising, undaunted

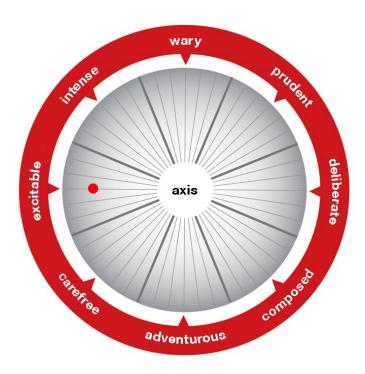
Fearless and confident, they enjoy the excitement of breaking new ground and reaching for ambitious objectives. They will be frustrated by resistance and keen to take things forward.

Your Risk Type: Excitable

This Risk Type reflects tensions between impulsivity and anxiety, desires and self-doubts. For the most extreme, impetuosity opens the door to a gamut of emotions, from passionate enthusiasm to regret or despair. They are excited by their impulsivity but they are also fearful of it. Under pressure, they may not always hold their nerve.

At a more general level, the Excitable Risk Type is emotionally expressive and reacts strongly to events. The spontaneity of 'on the fly' decisions will always appeal to the daring side of their nature, but they are also prone to anxiety and stress if things go wrong. High expectations combined with a tendency to act on impulse risk a cycle of highs and lows. Their feelings are likely to play a significant part in their decision-making and managing the balance between risk and opportunity can be intense.

Risk Type descriptions are informed generalisations based on decades of personality research and experienced profile interpretation. While the essence of a type description will be accurate for the majority of those falling into that group, individuals will vary in particular details and in the degree to which type characteristics dominate their overall persona.



How strongly do you reflect your Risk Type?

The marker (•) denotes which of the 8 Risk Types best fits your disposition towards risk. The nearer it is to the outside edge, the more accurate that type description will be for you. For those nearer the centre, their Risk Type will colour their disposition towards risk, but not so intensely. The Risk Type Compass® is a continuous spectrum, with each type sharing some characteristics with its neighbours and with facing types being opposites. This assessment identifies you as a strong example of the Excitable Risk Type.

The following pages will help you to consider your fit with this Risk Type.

Any personality characteristic will have its advantages and its disadvantages, depending on the situation. What works for someone in one context may work against them in another. This page highlights some of the most common benefits and limitations associated with your position on the Risk Type Compass®. The bullet points below will be most characteristic of the more extreme Risk Types - those positioned nearest to the outer edge. Those closer to the Axis will be less influenced by these points. Those falling within the Axis centre circle will be neutral in respect of Risk Type characteristics but there will be particular benefits as well as disadvantages associated with this central position.

Upside tendencies of this Risk Type

The following points highlight the potential benefits for people of this Risk Type:

- This Risk Type is likely to be candid and unpremeditated
- They are not in awe of convention or tradition or overly inhibited by it
- More excitement seeking than most, they should relish different experiences
- Although sensitive and maybe resentful of criticism, they reflect on it seriously
- They are likely to feel strongly about things and to be passionate in their commitments
- Once 'on board' with a project, they should be able to make quick decisions
- Such people are likely to be open-minded about new ideas and opportunities
- They are usually very realistic about their shortcomings
- More impulsive than most, they commit to people and projects with enthusiasm

Downside tendencies of this Risk Type

The following points highlight the potential disadvantages for people of this Risk Type:

- This type can make hasty decisions and then feel remorseful if things go wrong
- They can be impulsive and easily distracted
- Sometimes they will take things personally when no criticism was intended
- Their changeable moods may make them seem hard to please
- They may appear disorganised and unattentive to the details
- Feeling things deeply, they may struggle to make calm and rational decisions
- If things go wrong, they may tend to suspect others before questioning themselves
- Not being particularly compliant, they may bend rules or procedures
- They may tend to dwell on past failures

The following may also help you to understand your position on the Risk Type Compass $^\circ$:

Opposite Type: Deliberate

At the root of this Risk Type are high levels of calm self-confidence combined with caution. This Type tends to be unusually calm. In situations that would worry most people, they experience little anxiety and may seem almost too accepting of risk and uncertainty. However, any concerns about them being unaware of risk should be balanced by a desire to do things in a planned and systematic way. Because they are highly organised, compliant and like to be fully informed about what is going on, they are unlikely to walk into anything unprepared.

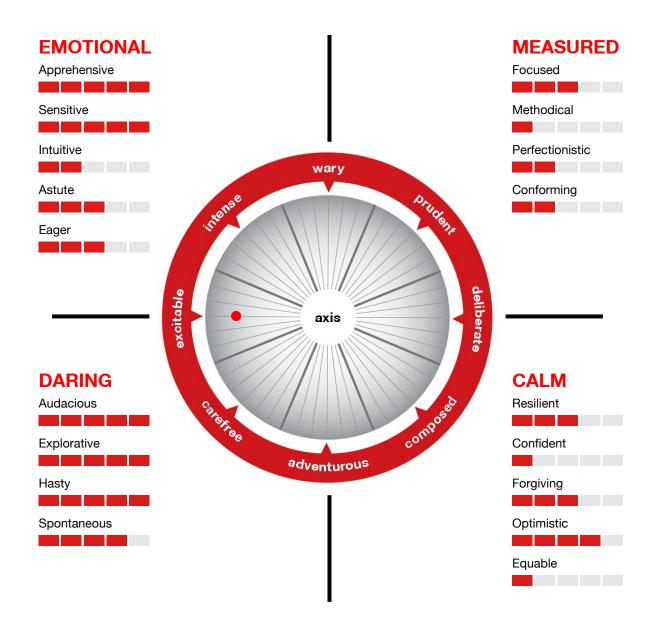
Your most prominent characteristics:

The following points identify the most distinct characteristics for you, as defined by your questionnaire responses. They may help you to moderate or elaborate your Risk Type description:

- You seem to be a worrier, often apprehensive and in need of reassurance.
- Your reactions to joyful or tragic events can be deeply emotional.
- You appear relaxed and informal and may tend to leave things until the last minute.
- You appear to be excited by opportunities, new ideas and change.
- You are excitement seeking and may get involved in extreme activities.
- You seem to be comfortable in taking risks that would unnerve others.
- Sometimes unsure of yourself, you may seem hesitant or indecisive.
- You feel it strongly when things don't work out as you had hoped.

Subtheme Analysis

RTC subthemes provide an additional level of interpretation of any RTC profile. Emphatic examples of a Risk Type are placed close to the outer edge of the compass. Closer to the Axis, it becomes increasingly likely that items from a wider range of subthemes will have been endorsed. This adds important detail to Risk Type interpretation. In the diagram, four groups of subthemes are positioned according to their influence on Risk Type designation. The number of 'bricks' indicates how you responded to items within each sub-theme.



Important:

This analysis adds important detail and nuance to Risk Type interpretations. However, it is important not to over-interpret scores that are based on a small number of items. The primary role of subthemes is to contribute to Risk Type designation; this additional interpretation should be regarded as supplementary and qualitative.

Subtheme Interpretation

EMOTIONAL FACTOR

Apprehensive:

Tends to worry about things and to dwell on past misfortunes.

Sensitive:

Emotionally reactive and influenced by the emotions of others.

Intuitive:

Inclined to make decisions based on feelings and intuition.

Astute:

Doubtful of others and wary about their motives and intentions.

Eager:

Easily irritated by delays or interruptions that impede immediate intentions.

MEASURED FACTOR

Focused:

Purposeful, goal-driven and not easily deterred from objectives.

Methodical:

Plans ahead carefully adopting an organised and systematic approach.

Perfectionistic:

Meticulous, detailed, has exceptionally high standards.

Conforming:

Abides by rules, respects superiors and the status quo.

DARING FACTOR

Audacious:

Welcomes change, actively seeks variety and new ventures.

Explorative:

Curious, seeks novelty, thrills and stimulation, enjoys experience for its own sake.

Hasty:

Pushes the limits, tries things on impulse, not always thinking them through.

Spontaneous:

Quick-witted, instinctive and makes decisions 'on the fly'.

CALM FACTOR

Resilient:

Optimistic, tenacious, not easily discouraged, takes feedback positively.

Confident:

Self-assured, poised and projects an image of competence and positivity.

Forgiving:

Doesn't harbour resentment, gets over incidents and moves on quickly.

Optimistic:

Displays an upbeat and positive mindset, turning problems into opportunities.

Equable:

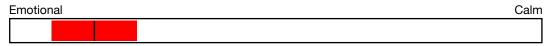
Steady, level-headed, consistent and predictable in their mood.

Part 2: Composite Ratings

The graphics below show your position on the two bipolar personality scales, the Risk Stability Index and the Risk Tolerance Index

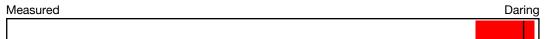
The Emotional:Calm Scale

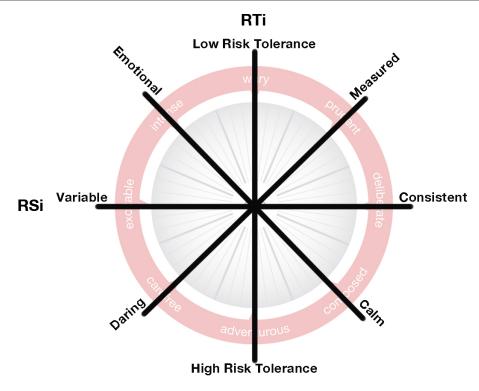
This Scale represents your Emotional sensitivity to Risk. Emotion is concerned with your feelings and intuitive responses; your reaction to threat, insecurity or loss.



The Measured:Daring Scale

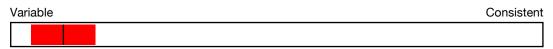
This scale represents your Cognitive approach in terms of the desire to fully understand the issues, situation or implications of any decisions you will be making.





Risk Stability Index (RSi)

The RSi is incremented horizontally across the centre of the compass. It reflects the tension between the Emotional and Cognitive components of your profile. Lower RSi scores suggest a greater degree of variability in decision making. Higher RSi scores suggest greater consistency and predictability.



Risk Tolerance Index (RTi)

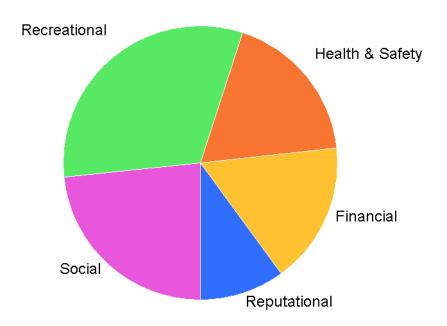
The RTi is incremented along a line from top to bottom of the compass. Lower RTi scores suggest lower risk tolerance and greater sensitivity to risk and uncertainty. Higher RTi scores suggest a comfort zone that embraces higher levels of risk and uncertainty.



RISK COMFORT ZONE

Part 3: Risk Attitude Interpreting the Risk Attitude graphic

The size of the segments in the graphic represent your comfort with taking risks in each domain, at this point in time. Risk perception is always subjective and we continually recalibrate it in line with our experience, exposure and developing skills. Events are most challenging when new or unexpected. We extend our capacity for risk taking as we 'master' the challenges and uncertainties in particular domains. Although your risk dispositions remain stable over time, in effect, familiarity extends your 'comfort zone' and your competence.



Key:

Financial: Confidence in making financial decisions and investment choices.

Reputational: Tolerant about behaviours that may offend others' sense of propriety.

Social: Comfortable opening conversations, being in the limelight and addressing groups.

Recreational: Readiness to pursue challenging and potentially dangerous activities.

Health & Safety: Inattentive to matters that may impact on health or wellbeing.

Your Risk Attitude profile

These results suggest that your Risk Attitude will be quite variable, influencing the amount of risk you are prepared to take in different situations and circumstances. It is not unusual for people to be more comfortable taking risks in areas where they are on familiar territory, where they have experience and expertise, or in situations that are not critical in any way. However, this variability of attitude will have a moderating effect on the way that one's Risk Type plays out in different environments.

Of the five areas where Risk Attitude has been assessed, the Recreational area is the one in which your attitude will most influence the risks you are prepared to take. In recreational matters you may therefore be prepared to be more flexible and risk-taking than suggested by your Risk Type.

The area where your attitude seems to be most cautious and conservative is Reputational Risk.

04 Part 4: Data Summary

Summary for: Sophie Sample

Risk Type: Excitable (strong)

Attitude Variation: High

RTi: 56 RSi: 10

Comfort Zone: Medium Risk

The responses to the items on the Risk Type Compass® Consistency scale indicate that the profile is valid and interpretable.

RTC Global Norm 3.0.0